

## **Company Profile**



© 2021

OMANOMETER

SPHYG



South Africa's Leading Services, Trading & Distribution Company

We have a wealth of experience and a deep understanding of the opportunities and challenges faced by our communities. Our extensive experience allows our teams to ask the right questions to truly understand what our clients are seeking to achieve.

Company Profile



#### Background

We are a proudly South African company leading in service, trading and distribution.

Our people have a strong desire to do the "right thing".

We have vast experience in handling complex supply chain projects.

#### **Our Portfolio**

Our portfolio crosses industries and borders.



We are an expanding business

We are a proudly South African company leading in service, trading and distribution. Driven by clear values to support our customer's needs, we offer a wealth of knowledge and experience when it comes to complex supply chain projects.

The business was initially built on medical expertise, excellent client service and the pursuit of world class innovation that integrates with the people's needs. We are an expanding business and now a leading supplier of quality and application specific Personal Protective Equipment (PPE) for medical, construction, mining, agriculture and other industries.

Over the years we have evolved into a multi-faceted organization which serves many industries including mining; construction, corporate, digital marketing and consultancy. Through our innovative supply chain solutions, we support complex supply chain projects to transform the lives of people in low- and middle-income countries.



## **Company Overview**

To shape the future of business by creating a customer-centric company which, provides the best available products and services with a focus on exceptional quality, world class innovation and simplicity.

#### MISSION





	_	

100%

Black & Female Ownership B-BBEE Procurement Recognition Level 1

135%

2015 Established

#### Vision

Creating economic opportunities and transforming lives in low-to-middle income countries.

Everything we do at Ecorbit is built on demonstrated expertise, excellent client service, and the pursuit of world class innovative strategies for outstanding performance. We are specialists in providing cutting edge technology and our consultancy team provokes new thinking and drive innovative strategies; to ensure your business stays relevant in the digitally connected world.

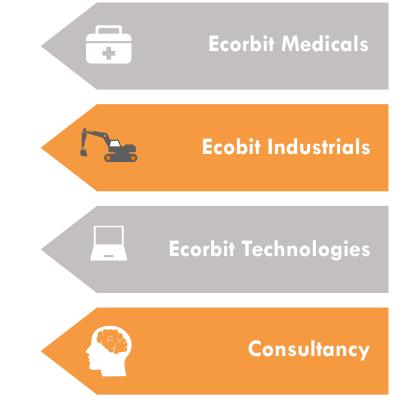
# What We Do

We offer a wealth of knowledge and experience when it comes to equipment & consumables.



XXX

XXXXXXXXX



Our high quality processes ensure that the products and services supplied correspond to the quality threshold, we give assurance of to our customers of.



## **Market Segments**









Mining

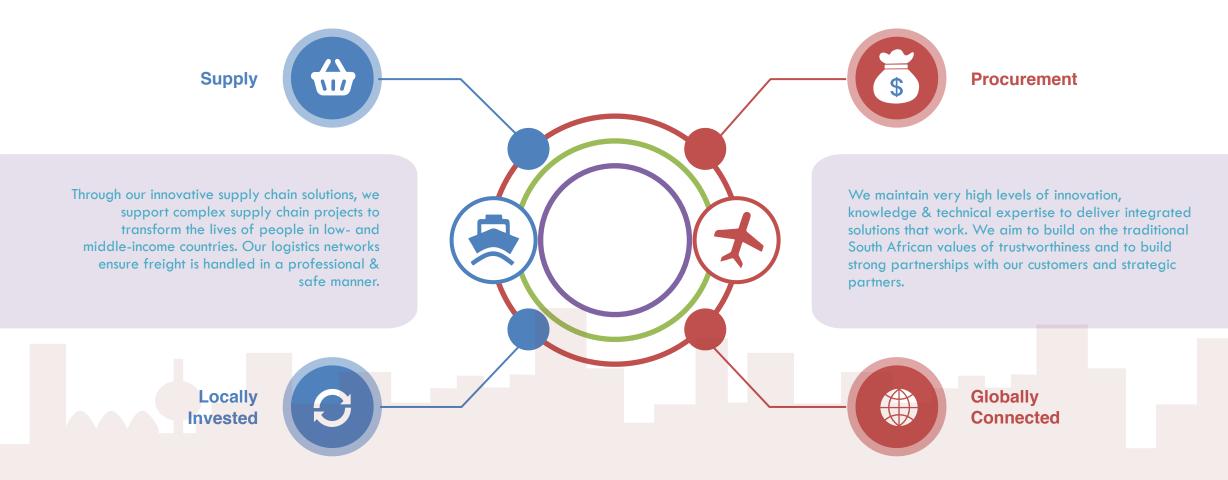








## **Connect with the world here**



Ne are driven by clear values to support our customer's needs.

"We can provide you with quotations for products based on your preferred terms and mode of transport."





#### **Customer Service**

We are driven by clear values to support our customer's needs and we strive to exceed their expectations on every shopping experience.

#### Quality

We pride ourselves on the quality of our work and we believe that every job is a reflection of the person who does it.

#### Integrity

We strive to be the best with integrity.

#### Accountability

We hold ourselves personally responsible for delivering on our commitments.

## **Business Approach**

Our people have a strong desire to do the "right thing" and to deliver the promises that we make at the "right time". We maintain very high levels of innovation, knowledge & technical expertise to deliver integrated solutions that work. We aim to build on the traditional South African values of trustworthiness and to build strong partnerships with our customers and strategic partners.

### **Our Expertise**

We maintain the highest levels of expertise to enable us to deliver on our values. We provide the strongest, most reliable resources to deliver high technology equipment, safely and timely without inconveniences.

We are in a continuous dialogue with our partners each of whom goes through a thorough verification and due diligence process to ensure compliance with our high standards and good distribution practice.

11119 8 . . O

METER

# **Divisional Structures**

We Serve differently

## **Divisional** Overview

Ecorbit is a leading business-to-business services, trading and distribution group, operating through four divisions:



**Ecorbit** 

#### Medicals

Wealth of knowledge and experience in medical equipment & consumables.



Ecorbit Industrials

State-of-the-art engineering solutions for a broad spectrum of markets.



Ecorbit Technologies

We seek to innovate and sometimes challenge thinking.



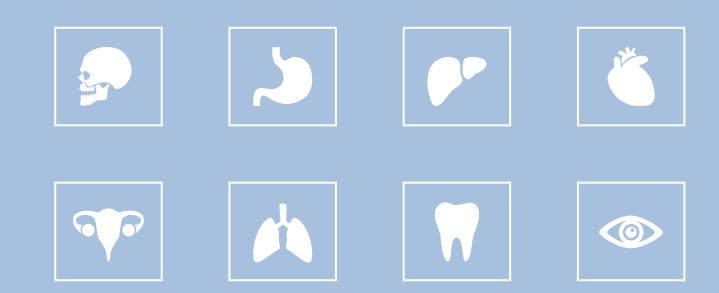
**Ecorbit** 

#### Consultancy

Clinical & Medical Business Consulting. Transforming lives in lowto-middle income countries.



## **Ecorbit Medicals**



We offer a wealth of knowledge and experience when it comes to medical equipment & consumables. Ecorbit has a vast range of products; protective clothing, infection control products and a broad range of medical equipment available at great prices.



## What we supply



#### **Personal Protective Equipment**

Find safety clothing that meets or exceeds ANSI standards to be in compliance for work and job safety.



#### **Medical Equipment**

We provide the strongest, most reliable resources to deliver high technology medical and safety equipment safely and timely without inconveniences.



#### **Diagnostic Equipment**

A wide range of quality diagnostic equipment at affordable prices. CE accredited. 18-months Warranty. Delivery, installation, after sales support and repair services available.



#### **Medical Consumables**

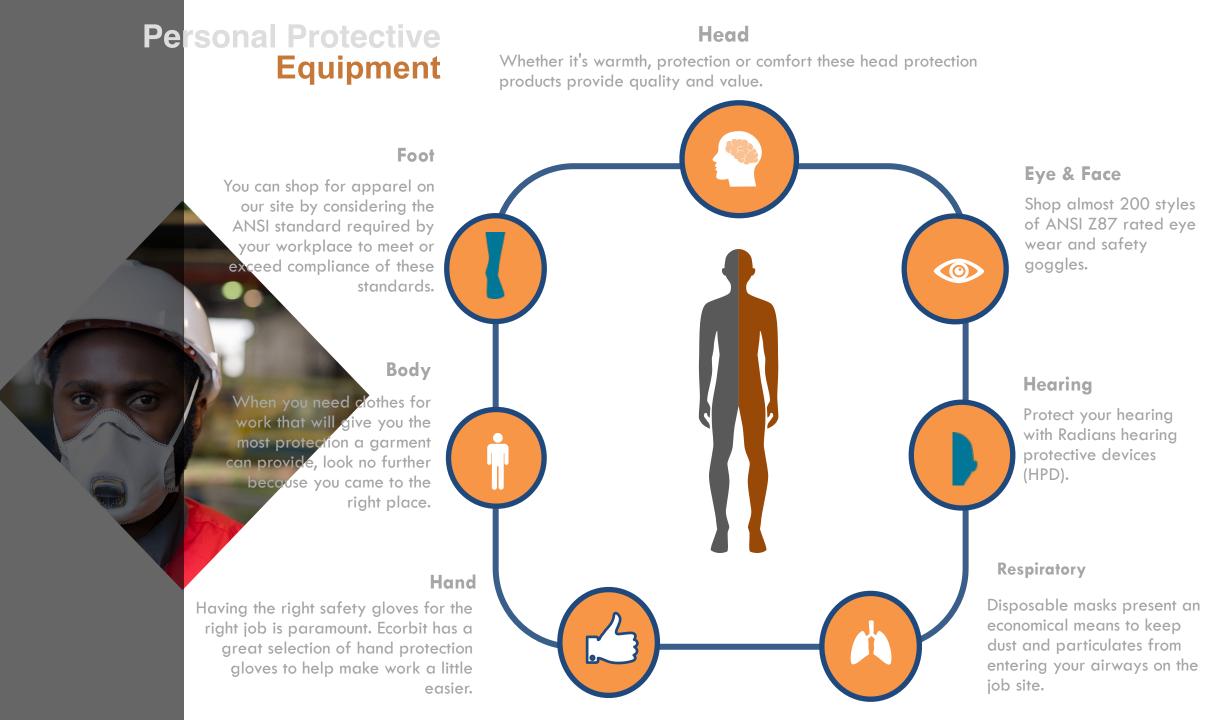
We offer a wealth of knowledge and experience when it comes to Laboratory Supplies and laboratory Consumables.



#### **Emergency Equipment & Medical Kits**

Our main products also have passed CE certification of European Union (EU) and have FDA Medical Device Listing.













Medical Face Shields

Mop Caps

Ear Plugs coded

Respirator



Hazmat Protective Suit-Anti-Virus Protection-Clothing Safety-Coverall







Sterile-Theatre-Gowns

3M Respirator

Plastic-Aprons

# Medical **FURNITURE**

We procure high quality products at the lowest possible affordable and sustainable prices and ensure excellent quality through our divergent procedures and by partnering with reliable, ethical and professional manufacturers. -



Emergency Trolley Red 5-Drawer



Electric Hospital ICU Bed 5 Function

Hospital Bed 3 Function Manual MEGA-MT with Height Adjustment







Bedside Cupboard with Oak Top.



Electric Hospital Ward Bed 3 Function

Clean-linen-trolley

## **DIAGNOSTICS EQUIPMENT**









BP Meter Aneroid Palm

Single Hand Deluxe

Diagnostic Set



Creative Vital Signs Patient Monitor PC-900

DW1010-diagnostic-set

Baby and Child Scale, Medical Baby- and Toddler Scale by Seca. Seca 354

Littmann Stethoscope Classic II Paed Blue



**BP** Machine







# MEDICAL CONSUMABLES

We offer a wealth of knowledge and experience when it comes to medical equipment & consumables. Ecorbit has a vast range of products; protective clothing, infection control products and a broad range of medical equipment available at great prices.





Cohesive Bandage





#### D-Germ 500ml with pump

# URIT HIDE LOW HIDE HIDE



#### Cotton Wool Balls 5g

#### Intraosseus Needle



Haemoglobin Test Strips

Nytraguard Purple hands

Sharps Containers 900ml

Waste Bin scaled



## EMERGENCY EQUIPMENT











Dresden Schatten

Defibrillation

Metro Lifeline Emergency Trolley

Immo





LIFE BASE light XS 9895





Factory First Aid

Weinmann Mobile-Oxygen Supply

Laryngoscopic E Mac

## MOBILITY

TTPEC.

-

We would like to offer you a stylish and reasonable presentation that will help you to promote your business





## Medical Mobility & Equipment





**ECORBIT** imports a variety of recommended brands in the healthcare industry.

## **Ecorbit Industrials**

Dedicated to providing state-of-the-art engineering systems, lubrication equipment and precision engineering solutions for a broad spectrum of markets



### What We Offer

lubrication systems & lubrication equipment

Pumps , Compressors , Hydraulic and Pneumatic Power Engines

Accessories for EDP Equipment

**Electrical Apparatus** 

# **Lubrication Systems**



Ecorbit Industrials is dedicated to providing state-of-the-art lubrication systems, lubrication equipment and precision engineering solutions for a broad spectrum of markets, striving to solve simple to complex requirements. We work as a united team in pursuit of a common purpose – to provide the best quality engineered lubrication solutions and products while maintaining a world class service.



## Pulsarlube V250 GREASE TYPE Multi Purpose Lot No -20°C to 55°C (-4°F to 131°F) d prior to operation, Line PURGE MODE



**Oil Control Handle Ultra-Flow** 

5:1 Oil 220L Drum Pump 18 I/min





#### Silverline Pump Kit Mityvac



K400 Flow Meter

#### Genie G2

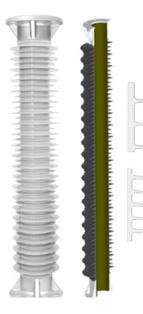




Fast Fill diesel equipment.



#### Silicon insulator cable



**Composite hollow insulator** 

Electric & Electronic product

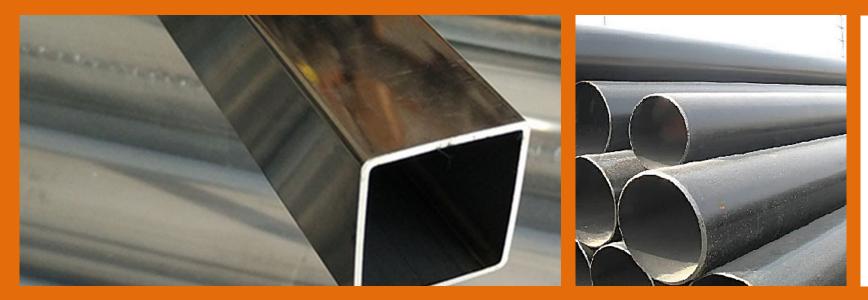
We provide a comprehensive range of electrical components for Caterpillar, Komatsu, John Deere, including solenoids, flasher units, starters and alternators, fuses, regulators and many other parts.All of our products are produced under very strict controls and fully inspected before shipment.



#### Hydraulic pump



**Electrical isolator** 



#### **Stainless Pipes**

We Mainly Sell Stainless Steel Sheet, Pipes, Coils, Bands, Section Bars And So On Which Are Applied In Decoration, Medical Industry, Food Industry, Construction Industry etc.

Stainless Seamless Pipes











Stainless Steel Rod

## Industrial Pumps





We provide efficient, fast and reliable service.



#### **Ecorbit Guarantee**

Ecorbit offers products of the highest quality.





### Safety Wear

Seek Safety, Ensure Safety

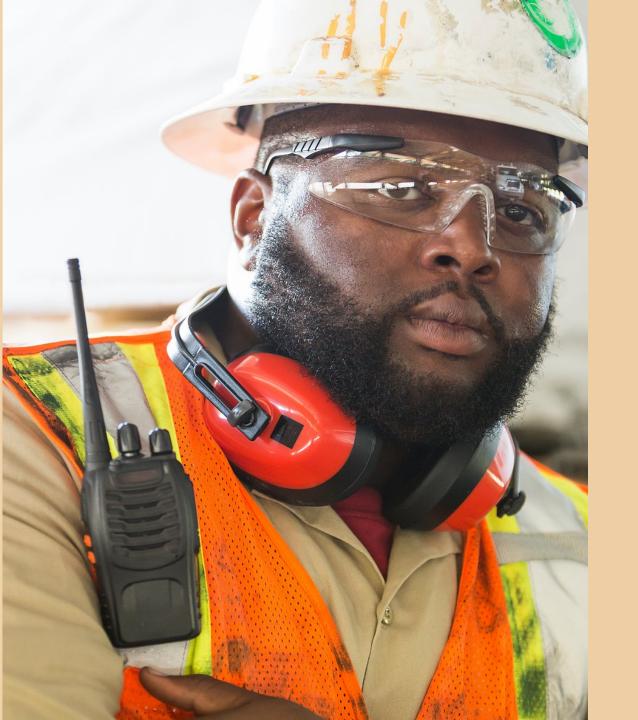




Personal Protective Equipment (PPE) is recommended in every hazardous environments.

You will discover an extensive online catalogue of gloves, overalls, safety vests, high visibility t-shirts etc.

We carry both imported and made in SA safety apparel and hi-vis work wear providing our customers with outstanding value, wide selection and extremely competitive pricing.



Ecorbit has products with innovative designs, reliable manufacturing, high-quality standards, competitive pricing and low life-cycle costs. Buy wholesale shipped direct from the manufacturer. Shop almost 200 styles of ANSI Z87 rated eye wear and safety goggles. We offer a diverse selection of lens colors, frame styles, polarized and bifocal styles with high end designs made for use by the Health and Research Industry, Construction Industry, Utility Companies, Police, Military and Extreme Sports Enthusiasts. Discount pricing and fast shipping available.

Ecorbit has Personal Protective Equipment with innovative designs, reliable manufacturing, high-quality standards, competitive pricing and low life-cycle costs.

Look

Further

When you need clothes for work that will give you the most protection a garment can provide, look no further because you came to the right place. Ecorbit has a wide selection of high visibility safety clothing, a large catalogue of flame resistant apparel and top brands of personal protective equipment. Find safety disposable garments products here in our online catalogue. We have many Disposable Safety Clothing such as coveralls, boots, sleeves and other accessories available. Our selection of disposable coveralls and disposable sleeves are from a top brand with price and quality in mind.

### P<u>ers</u>onal Protective Equipment

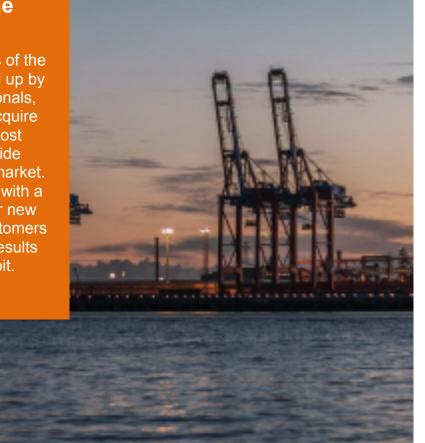


Find safety clothing that meets or exceeds ANSI standards to be in compliance for work and job safety.

We offer a wealth of knowledge and experience when it comes to medical equipment & consumables. We provide tailored solutions to address complex supply chain projects. We provoke new thinking and drive innovative strategies; to ensure your business stays relevant in the digitally connected world.

#### **Brand Zone**

Ecorbit offers products of the highest quality backed up by our team of professionals, who will choose to acquire them among the most recognized worldwide manufacturers in the market. This quality, together, with a constant research for new products, give our customers the confidence and results expected of Ecorbit.

















# Image: Subscription of the structure of t

**Construction Equipment** 

### Ecorbit Technologies

We seek to innovate and sometimes challenge thinking



### Time

01

### Ecorbit Technologies

### Mobile business

Time theft costs businesses thousands of Rands each year. This results from employees who "steal" from their employers by wilfully wasting the time for which they are paid. A leading authority on employment issues has conducted numerous surveys relative to time theft and concluded that the average employee "steals" approximately 4.5 hours per week from his employer or nearly six full workweeks per year. You could be losing more than 10% of your payroll.

### **Mobile Time Card Collection**



#### **Time is Money**

A mobile tracking and time sheet solution that works from a wireless device. Data is transferred from a field worker's handset to web-based software for real-time backend management capabilities.



#### **Advantages**

- Increased worker productivity
- Reduced paperwork and time savings
- Decreases Time-Theft by Employees
- Manage workforce more efficiently
- Streamline Time and Attendance into preferred Accounting and Payroll Systems
- Increase Profits by saving on everyday costs (fuel, administration, overtime, etc.

### **Mobile Timecard Collection**

Get Started with Timecard and revolutionize your business

- Ability to capture Time, Attendance, Digital Signature, Timesheet information Outside of Cellular Coverage (Store and Forward).
- Individual/Teams/Crew Clock in
- Time Sheet Collection per Account/Job/Location and Activities including GPS location information
- Clock In and Out Lock not able to clock in or out of a job location outside a given distance

- Photo Capture at Clock In, Clock out and Breaks
- Employee Timesheet Approval (Digital Signature) of Time worked
- Load thousands of job name and numbers including activities
- Ability to capture Breaks and Meal Periods with notifications
- Easy to use given four icons on home screen



### **Notifications and GPS Features**

#### Get Started with Timecard and revolutionize your business

- GPS Tracking: Every 100 Meters, 60 seconds, etc. Active or Passive Configurable GPS Settings per field worker and/or team
- Google Enterprise Mapping (Street View, 3D, Satellite) to locate individuals
  and teams
- GPS Location Tracking (last action, 8 hours, 15 minutes, to last 6 months) can store data for longer periods if needed
- GPS Report to be alerted when GPS has been turned off on device and Battery Percentage

- Clock In Location Restriction and Location Discrepancy Actions and Reports
- Mileage Travelled and Turn By Turn Directions
- Smart Fences Alerts and Notifications (Idle Time, Outside Area, Speed Trigger, Entering Area etc.)
- Alerts to take breaks, end breaks, meal and rest periods
- Recorded Play back movement via Video



### **Additional Features**

- Sage Pastel and Sage People dedicated report for time, attendance and job costing.
- VIP Reporting for easy importing of Time and Attendance Information
- GPS clock-in & out lock to ensure employees are at site on time.
- Mileage report with screenshot of travel during that day.
- New improved form format with PDF and CSV output
- New scheduled reports (Daily, weekly, monthly)



Powered by Econz Wireless

- Search lookup for tasks, allow employees to access thousands of tasks/customers
- Radius lookup only show tasks/customers in a specific radius
- Timesheet approval with signature including Annual and sick leave request functionality
- Additional web service SOAP API's to integrate into third party systems.
- Ability to email completed forms straight to management
- Smart forms including time delayed questions

#### **Notifications and GPS Features**

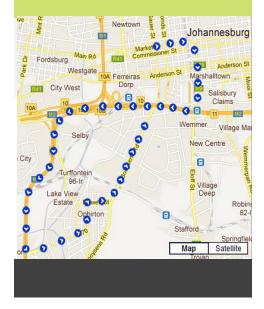
#### **Position**

View individual worker details including activity and current position.



#### Trail

The 'Breadcrumb' trai view shows speed, direction, location, and status of workers.



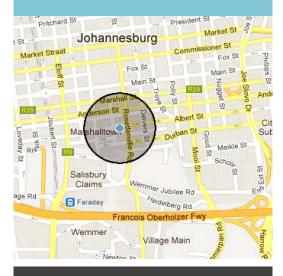
#### Rules

Multiple rules can be setup based on triggers such as entering or exiting area, speed and movement. Idle time Trigger- is if the mobile device does not move over a certain period of time a notification could be sent to device.

	🐔 🚺 💽 🖣
Administratio	n : <u>Rules, Action and Fences</u> : <u>Manage Rules</u> : Manag
Name: Trigger:	Enter Entering Area
TIME RANGE  Always  Business Hours  Within Timeframe	Start: 00 ▼ : 00 ▼ End: 00 ▼ : 00 ▼ Monday Tuesday Wednesday Thursday .
+ ACTIONS	
Entering	Edit Action  Create New Action

#### **Smart Fence**

A GPS perimeter can be put around certain geographical locations. This perimeter can notify management of device enter and exiting a specific location. This Smart Fence can be as small as a building or large as a province or town.





les : Add New Report Schedule
Weekly Report Batch
Remote Metering Report Sage 100 Export Sage Timberline Import Report SmartFence Triggered Rules Team Member Report Team Task Report Team Totals TimeCard Audit Report TimeCard Event Report TimeCard Shift Report TimeCard Summary Report Timebank Report Timebank Report Timebank Report with Premium Pay Timecard Task Event and Location Report Timecard Task Focused Detail Report Timecard Team Task Detail Report Timesheet Report
US/Eastern(UTC-05)
Recur every 1 we Monday Tuesday Saturday Sunday report 08 -: 00 -

#### Reports

View and Report over 35 Reports (Day, Week, Monthly, Quarterly, etc.).

•Time, Attendance and Payroll – VIP, Intuit, SAGE, Pastel and Xero

•GPS (Location, Mileage, Location Discrepancy, etc.)

•Custom Reports - including PDF, CSV, HTML, etc.

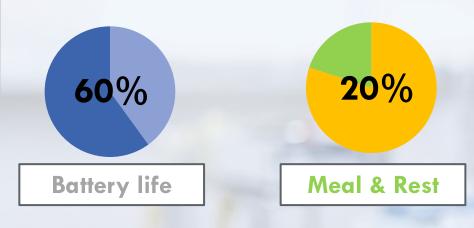
•Notification/Alert Reports – Battery Life, Smart Fences

•PDF Timesheets including Meal and Rest – Premium Pay Reporting



#### Duration

All reporting information accessible for a 6month period with multiple levels of Administration rights and viewing



# **Daily Job Journal** Forms and Data Capture

	_
ecard GPS	Logout
er Mode Timesheet	5un Nov 13th, 2016
lov 17th	<u>9 hrs 7</u>
-	mbin 06:01 AM 5 <u>9 hrs 1</u>
ov 18th ime, AB-1001 (	06:00 AM 5 9 hrs 24
,	
ked Out	Status
	ок
	U

#### **Digital Signature**



Real Time Data & Electronic Signatures for receipt endorsements

#### **Photo Capture**



You can simply take a picture with your device and it will include time and location

#### Custom Time-Based Data Forms Available



Custom Forms (Pre-trip, Post-trip, Expense Report, Clock in or Clock out, etc.) with PDF Output

Editable and Required Fields including questions at clock in, clock out and after activities worked

### **Administration Viewing**

Task/Job	<u>Start</u>	End	<u>Time</u>	<u>Approve</u>
iA8-33-62215   DFCI Dana Bldg	Aug 14 06:00	Aug 14 08:06	2.10	۲
<u>D-17-14517   Serway, Gay Doreen</u>	Aug 14 08:32	Aug 14 09:35	1.07	۲
61938   Sathishkumar Shrewsbury MA	Aug 14 13:12	Aug 14 14:04	0.87	۲
iA8-33-61871   Dana Bidq Fi 16	Aug 14 09:40	Aug 14 13:04	2.80	۲
84-60129   ATI-NE Office Relocation	Aug 14 13:04	Aug 14 13:12	0.13	۲
				_
		_	_	



#### Hosting Infrastructure

- HTML Access (all hosting infrastructure in Amazon Web Services) to Dashboard/Portal available 99.999%
- View Current and Past Data for a 6-month period



#### **Mapping & Editing**

- Enterprise Google Mapping, Reporting, and Real-time Google Traffic and Alerts
- Multiple Login Levels with Editing and Viewing Rights



#### **Approval & Review**

- Approval of Timesheets, Leave time, and Sick time
- Supervisor Mobile App included to review employee's location and job status on an Android or Apple iOS device

Easy to use software that allows your workers to be tracked through a business day. Mobile workers are able to clock-in, take a break, change tasks and clock-out; all directly on their cell phones, Sonim, Apple iOS, Android, BlackBerry devices and Tablets

### **Top Notch Support**

- Customer Support Available via Phone, Skype, Chat, and Email
- Setup of new organization usually within less than 5 business days
- Ongoing Training Available and Monitoring of Accounts as needed
- Custom Quick Start Guides and Other Custom training material available
- Post Sales Support Teams Monitor New Organizations for first 45 days





- Live Customer Support Available from 09:00 to 03:00 CAT
- Upgrades/Enhancement Releases Included for customers at no additional costs
- Online Video Tutorials
- Training, Support and Setup available in Spanish, French, English, Portuguese
- Current Global Customer Churn less than 3%.



### Consultancy

# Identifying and designing solutions

The true partner of global companies who builds transformational solutions by challenging the boundaries of commercialization strategies to transform lives in low-tomiddle income countries.

### Partnership Approach

We take a consultative partnership approach, working closely with our clients to fully understand their particular business needs. We seek to innovate and sometimes challenge thinking, always with good intent, as our ambition is to add significant value through proposing the appropriate solution.

### 03 Capacity Development

Capability Development is provided through facilitated, experiential learning programs to build high performing teams.

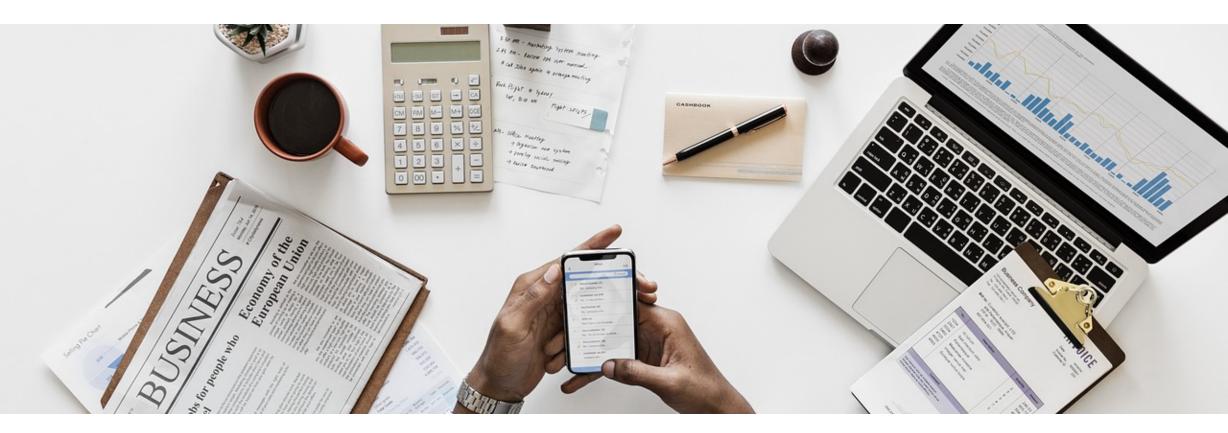
# 04 Support strategic decision making

### Data Driven Decision-Making

Support strategic decision making, geographical and therapeutic expansion and to consult on systems and business processes that solve our client's problems in Clinical and Medical Affairs.



### Analysis through various media



Often referred to as DDDM or information-based decision-making, we group together historical information to analyze trends and make decisions for the future based on what's worked in the past - rather than make decisions based on gut feelings, opinion or experience.

### 05 Medical Science Liaison

Medical Science Liaison (MSL) mapping, measures & metrics, establishing Medical Affairs infrastructure and operational planning

### **Our Portfolio**

Our portfolio crosses industries and borders



# WORK

**Our Portfolio** 





South Africa





Higher Education & Training: Health, Wellness and Development Centre











Partners for a healthier nation

SFH





### Infection Control Workplace Programs



Supporting High Commissions of various African governments to play a strong leadership role in mitigating against the spread of Covid-19.









#### Thermal Fogging and infection control







#### COVID-19 workshops & Screening

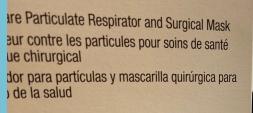






The innovations of today that point to better health care tomorrow





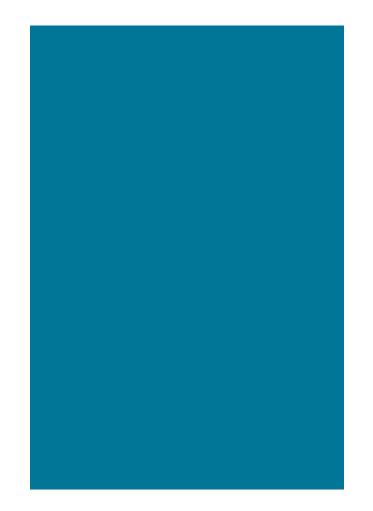












### Leading Towards the Bright Future

An Anchor In A New Era

Head Office: 48 Villa Olympus, Pretoria, South Africa 0081; Phone: Tel: +27 64 080 4933; Email: info@ecorbit.org; website: http://www.ecorbit.org